

SAMUTHRA INFRASTRUCTURE PVT. LTD.

SAMUTHRA
Your Dream is our Destiny

Samuthra Infrastructure Pvt. Ltd.

Building India's Future Through Excellence in Infrastructure Development



Company Overview: Leading Land Aggregation and Development Since 2009

Established in 2009, **Samuthra Infrastructure Private Limited** has emerged as a leading strategic land aggregator and joint developer in India's dynamic real estate and infrastructure sector. With our expanding global network of offices, we deliver comprehensive advisory and development solutions across all categories of real estate properties.



Our integrated approach combines strategic planning, technical expertise, and deep market insight to create sustainable developments that actively contribute to India's rapidly growing infrastructure landscape.

We are uniquely positioned to meet the diverse needs of clients, developers, landowners, and investors, delivering **end-to-end value** through every stage of our projects

Chairman's Message

Inspiring words for our stakeholders' trust



Dr. Subash Sukumar
Chairman

At Samuthra Infrastructure, our journey since 2009 has been guided by a clear vision — to build sustainable, future-ready infrastructure that empowers communities and contributes to national progress. From our beginnings in India to our growing presence across Southeast Asia, the United Kingdom, and the Middle East, Samuthra has evolved into a trusted global brand known for excellence, innovation, and integrity.

Our focus remains on developing impactful projects that blend technology, sustainability, and social responsibility. Through strategic planning, expert execution, and a strong commitment to quality, we continue to deliver transformative infrastructure and water management solutions that address the needs of a rapidly changing world.

As we look ahead to an ambitious growth phase — with a projected turnover of ₹4,000 crore in India and a global presence exceeding USD 600 million — we reaffirm our dedication to building not just projects, but possibilities for generations to come.

Managing Director & CEO's Message

Inspiring words for our stakeholders' trust



Arun Prasad R
Managing Director & Chief Executive Officer

Arun Prasad R is a dynamic infrastructure professional and entrepreneur with over 20 years of experience in infrastructure development, EPC projects, business strategy, and technology-driven solutions. He has successfully led projects for numerous corporate clients, developing innovative business, supply-chain, and execution models that have consistently delivered sustainable growth and operational excellence.

After earning his Master's degree in the United Kingdom, Arun held key leadership roles across various organizations, driving strategic initiatives and large-scale project implementation. In recognition of his entrepreneurial achievements, he was honored with the **Young Budding Entrepreneur Award** by the **National Entrepreneurs Network (NEN)** in 2012.

With specialized expertise in **water infrastructure, renewable energy, and sustainable development**, Arun is passionate about creating impactful solutions that contribute to economic and environmental progress. As the **Managing Director & CEO of Samuthra Infrastructure Pvt. Ltd.**, he leads the company's growth and expansion with a strong focus on innovation, corporate governance, and delivering world-class solutions.

Our Vision



Future

To establish Samuthra Infrastructure as one of India's premier integrated infrastructure firms, delivering excellence in Water Management and Infrastructure Development while contributing to national growth and sustainability.

**Sustainable
Future**

Innovative solutions ahead

Business Divisions: Water Division and Infrastructure Division

Samuthra Infrastructure Pvt. Ltd. operates through two primary business divisions: the **Water Division** and the **Infrastructure Division**. Both divisions focus on providing innovative solutions tailored to meet the demands of modern infrastructure needs while prioritizing sustainability and efficiency.



I. Water Division

Transforming India's Water Infrastructure

Specialized Segments:

- 1 New Plants - STP, ETP, WTP
2. Purification of Existing Treatment plants
3. Over Head Tanks
4. Water Bodies Rejuvenation
5. Aqua Rejuvenation
6. Sea Port Restoration

Market Focus:

- State and Central Government water supply and sanitation tenders including *Jal Jeevan Mission*, *AMRUT*, and *Smart City* initiatives
- Industrial water treatment solutions for chemical, food processing, and textile industries

Strategic Approach:

- Developing comprehensive in-house design and EPC capabilities
- Establishing laboratory hubs across Tamil Nadu, Telangana, Maharashtra, Gujarat, and Uttar Pradesh
- Targeting Public-Private Partnership (PPP) projects for sustainable revenue generation

II. Infrastructure Division

Engineering Tomorrow's Connectivity

Core Segments:

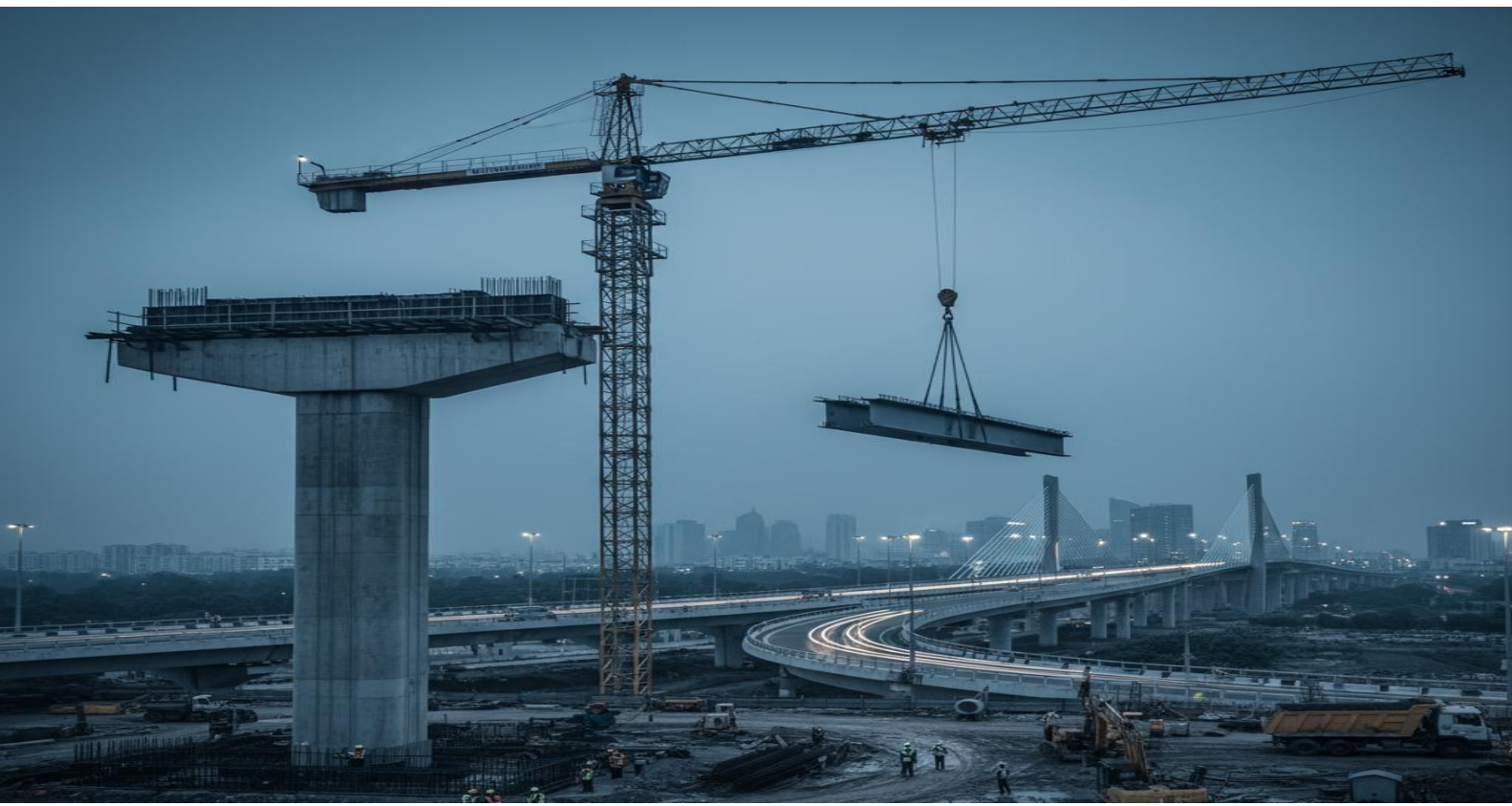
- Road Construction & Maintenance
- Irrigation Systems
- Canal Development
- Rural Infrastructure Projects

Market Focus:

- National Highways Authority of India (NHAI) projects
- PM Gati Shakti infrastructure initiatives
- State-level irrigation and flood control projects

Strategic Approach:

- Specializing in Design-Build (DB) and Hybrid Annuity Model (HAM) contracts
- Building strategic partnerships with state governments for long-term maintenance contracts
- Implementing Digital Project Management Systems (D-PMS) for real-time project monitoring





Five-Year Growth Projections Overview

Samuthra Infrastructure Pvt. Ltd. projects significant growth from **2025 to 2030**, driven by strategic investments and market expansion. This plan outlines expected turnover, order book, and working capital, underscoring the company's commitment to operational excellence and sustainable development in infrastructure initiatives.

Financial Year	Turnover Target	Order Book Value
2025–2026	₹800 Cr	₹1,800 Cr
2026–2027	₹1,900 Cr	₹3,500 Cr
2027–2028	₹2,800 Cr	₹6,500 Cr

Strategic Growth Drivers

Our commitment to **geographic expansion** and cutting-edge **technology** positions Samuthra Infrastructure for sustainable growth and enhanced operational efficiency in the evolving market landscape.

Geographic Expansion

- Strengthen presence across Southern and Western India.
- Expand operations to North India by 2027.
- Establish regional hubs for enhanced market penetration.

Technology & Innovation

- Implementation of **Building Information Modelling (BIM)**.
- IoT monitoring systems for real-time project oversight.
- AI-driven cost optimization for enhanced project efficiency.

Financial Structuring

- Secure comprehensive working capital credit lines.
- Develop project-based joint venture partnerships.
- Maintain 20% liquidity ratio for operational flexibility.

Operational Excellence

- Centralized Procurement & Contract Management Cell.
- **Zero-delay execution** focus across all projects.
- Streamlined project delivery processes.

Human Resource Development

- **Samuthra Project Academy** for continuous skill enhancement.
- Specialized training programs for engineers and technicians.
- Leadership development initiatives.

Brand & Market Positioning

- Enhanced Corporate Social Responsibility (CSR) visibility.
- Strategic participation in industry exhibitions.
- Promotion of success stories to build client trust and market credibility.

Risk Mitigation Framework

- **Robust ESG Framework:** Comprehensive Environmental, Social, and Governance standards
- **Regulatory Compliance:** Adherence to CVC, CPWD, and ISO standards across all projects
- **Legal & Tender Compliance:** Dedicated teams ensuring bid eligibility and contract adherence
- **Portfolio Diversification:** Strategic approach to avoid over-dependence on single departments or states.



Expected Outcomes by FY 2029-30

By FY 2029-30, we aim to achieve significant milestones in sustainable infrastructure, enhancing community resilience and ensuring **long-term environmental stewardship** throughout our projects.

Financial Milestones

- Achieve ₹11,000 Crore turnover
- Sustain ₹18,000 Crore order book

Market Position

- Become one of the **Top 10 mid-scale EPC companies** in South India
- Deliver **50+ major projects** across Water and Infrastructure sectors

Quality Certifications

- Attain **ISO 45001** (Occupational Health & Safety)
- Achieve **ISO 14001** (Environmental Management)
- Maintain **ISO 9001** (Quality Management) certification

Brand Recognition

- Establish Samuthra Infrastructure as a **trusted national brand**.
- Recognition as a leader in sustainable infrastructure development.



Contact Information



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